

Economic Development Organization Inventory Report

Capitalize Albany Corporation
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Albany NY 12207
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Albany Regional Chamber

Summary of the organization: The Chamber is made up of 2,400 businesses and organizations of all types and sizes and from throughout the region that knows they will prosper and grow in a vibrant business environment. The Albany-Colonie Regional Chamber is committed to the economic vitality of the region. The Chamber actively works with other Chambers, development groups and federal, state and local governments to ensure the continued growth and viability of Tech Valley.

Mission statement: The Albany-Colonie Regional Chamber aims to be a catalyst for growth and prosperity for our members and the Capital Region by providing leadership, advocacy and services. Our strength lies in our ability to attract many diverse members, creating a valuable pool of resources from which member companies draw ideas and energy to improve their businesses.

Incentives/financial assistance offered: The Albany-Colonie Regional Chamber is your partner to help your business grow. The Chamber offers:

- Loan programs
- Entrepreneurial assistance program connections with other small business owners to share common concerns and issues and find solutions.
- Guidance and resources on how to expand into international markets.
- Resources and information on sales, marketing, finances human resources and other

Geographic service area: Albany – Colonie Region

Board of Directors (if applicable):

President and CEO

Mark N. Eagan, CCE
*Albany-Colonie Regional
Chamber of Commerce*

Immediate Past Chair

Alan J. Krafchin
*President and CEO
Center for Disability Services*

Legal Counsel

Andrew C. Rose
*Managing Partner
Nixon Peabody LLP*

Chair of the Board

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*President
Hudson Valley Community College*

Finance Chair

Kevin J. McCoy
*Managing Director
Marvin & Company, CPAs,
PC*

Chair Elect

John D. Bennett, M.D.
*President and CEO
Capital District Physicians' Health Plan*

Secretary

Norman Massry
*Principal
Tri City Rentals*

Website address: www.acchamber.org

Small Business Development Center

Summary of the organization: The New York State Small Business Development Center (NYS SBDC) - provides expert management and technical assistance to start-up and existing businesses across the state. The NYS SBDC is administered by State University of New York and funded by the U.S. Small Business Administration, the State of New York, and host campuses. The SBDC works closely with other New York State economic development agencies, faculty and students at host institutions, and representatives from private industry and business to focus resources on assisting small businesses and entrepreneurs.

Mission statement: The vision of the NYS SBDC is to create economic sustainability for all New Yorkers – one business at a time. The mission of the SBDC is to provide professional business advisement, education, network resources and to advocate for small business and entrepreneurs.

Incentives/financial assistance offered: The Small Business Development Center offers free Business Counseling/Advisement; Energy Savings Program, Specialty programs, Training and education, International Business Development (IBD). The types of assistance provided:

- business plan development or redesign
- accounting
- exporting for small business
- marketing
- financial planning
- cost-analysis
- workshops and seminars
- legal business structures
- construction management
- loan packaging
- management reorganization
- Internet commerce
- entering international markets
- employee management

Geographic service area: New York State

Albany Office:

University at Albany
6 Executive Park Drive, Entrance B
Albany NY 12203
Director: William Brigham

Board of Directors:

	State Director/Secretary	Ex-Officio Members
Chairperson: Loretta Kaminsky <i>Williamsville, NY</i>	Mr. James King, State Director, New York State SBDC <i>Albany, NY</i>	Ms. Erica Choi, Project Officer, Small Business Administration <i>Albany, NY</i>
Vice Chairperson Brad Rosenstein Jack's Oyster House	Ms. Mary Hoffman, Associate State Director, New York State SBDC	

Website address: <http://www.nyssbdc.org/>

U.S. Small Business Administration

Summary of the organization: Since its founding on July 30, 1953, the U.S. Small Business Administration has delivered millions of loans, loan guarantees, contracts, counseling sessions and other forms of assistance to small businesses. SBA's programs now include financial and federal contract procurement assistance, management assistance, and specialized outreach to women, minorities and armed forces veterans. SBA provides loans to victims of natural disasters and specialized advice and assistance in international trade.

Mission statement: The U.S. Small Business Administration (SBA) was created in 1953 as an independent agency of the federal government to aid, counsel, assist and protect the interests of small business concerns, to preserve free competitive enterprise and to maintain and strengthen the overall economy of our nation. We recognize that small business is critical to our economic recovery and strength, to building America's future, and to helping the United States compete in today's global marketplace. Although SBA has grown and evolved in the years since it was established in 1953, the bottom line mission remains the same. The SBA helps Americans start, build and grow businesses. Through an extensive network of field offices and partnerships with public and private organizations, SBA delivers its services to people throughout the United States, Puerto Rico, the U. S. Virgin Islands and Guam.

Incentives/financial assistance offered:

- loan programs
- learning center, training
- business guides
- loan/grant search tool
 - <http://uat.sbaonline.reisys.com/content/sba-loans>

Org chart/number of employees: see saved file

Geographic service area: United States,

<u>Syracuse District Office</u>	<u>State University of New York -</u>
333 E. Water Street 4th Floor	<u>New York SBDC Lead Center</u>
Elmira, NY 14901	22 Corporate Woods 3rd Floor
Phone: 607-734-8130	Albany, NY 12246
	Phone: 518-443-5398
	Distance: 2.07 mi

Website address: www.sba.gov

Center for Economic Growth

Summary of the organization: As a private, not-for-profit organization the Center for Economic Growth works with a diverse group of members and partners to advance the ability of the region and its assets to succeed in the global marketplace. With a focused and strategic approach CEG works to:

GROW local companies by offering tactical business development strategies and services;

ATTRACT opportunities for technology investment and expansion throughout Tech Valley and

PREPARE communities to achieve their desired economic growth while enhancing the region's excellent quality of life.

CEG receives funding and resources from Empire State Development's Division of Science, Technology and Innovation, which works to facilitate the integration of innovation and technology throughout New York's economic development efforts, the National Institute of Standards and Technology (NIST) / Manufacturing Extension Partnership (MEP) and National Grid.

Mission statement: Technical Services group assists regional technology and manufacturing companies in the creation and renovation of jobs, increase sales and expand capital investment. Venture initiatives provides capital to regional technology companies by connecting them to potential investors, reviewing business plans and expanding venture funding opportunities. CEG's sales call, tradeshow and cultivation of business contacts through targets strategic, cross-industry & global marketing programs.

Incentives/financial assistance offered:

CEG offers services such as strategy and executive coaching; growth & innovation; and continuous improvement. CEG also offers resources to financial assistance programs synch as tax incentives, loan programs, and grants towards specified eligible businesses.

Contact: Louise Aitcheson
Director, Business Development
518-465-8975 Ext. 229
louisea@ceg.org

Geographic service area: 11-county Capital Region

Number of employees- about 15 staff members

Board of Directors

Chair of the Board

Mr. Robert E. Blackman
Vice President
Realty USA

Mr. James J. Barba

President and CEO
Albany Medical Center

Hon. Kathleen M. Jimino

County Executive
County of Rensselaer

Executive Vice Chairperson

Mr. Michael J. Hickey
Executive in Residence
Siena College

John D. Bennett, MD

CEO
Capital District Physician's Health
Plan

Hon. Gerald D. Jennings

Mayor
City of Albany

Secretary

Mr. Gary Balfour

Mr. John F. LaRow

Ms. Christine A. Horne
Manager, Communications &
Public Affairs
GE Energy

President
Solid Sealing Technology, Inc.
Chair – CEN

VP, District Manager
Gilbane Building Company

Treasurer
Kenneth F. Deon, CPA
Managing Partner
KPMG LLP

Charles F. Carletta, J.D.
Secretary of the Institute &
General Counsel
Rensselaer Polytechnic Institute

Mr. John J. Nigro
President
Nigro Companies

Immediate Past Chair
Mr. David M. Buicko

Mr. Robert M. Curley
Chairman – New York

Jeffrey Rothenberg, Esq.
Managing Partner
Heslin Rothenberg Farley & Mesiti
PC
Chair -Technology Council

Chief Operating Officer
The Galesi Group

Berkshire Bank

General Counsel
Gregory J. Champion, Esq.
Managing Member
Bond, Schoeneck & King, PLLC

Mr. Dean A. Fuleihan
Executive Vice President for
Strategic Partnerships
College of Nanoscale Science &
Engineering, University at Albany

Laura Schweitzer, Ph.D
President
Union Graduate College

President & CEO
F. Michael Tucker, Esq.
Center for Economic Growth

Ms. Patricia A. Fusco
President
Fusco Personnel, Inc.
Chair – Membership Committee

Jeffrey D. Stone
President, Capital Region District
KeyBank, N.A.

Executive Vice President
Mr. Jeffrey Lawrence
Center for Economic Growth

Mr. Alan P. Goldberg
Community Partner

Mr. Charles Wait
President

Mr. Thomas Amell
President & CEO
Pioneer Bank

Mr. George R. Hearst, III
Publisher

Website address: <http://www.ceb.org/about-ceg/board-of-directors/>

National Grid – Shovel Ready Program

Summary of the organization: Whether your goal is to focus your community's economic development and business recruitment efforts, develop strategies and materials for marketing your community or to redevelop marketable sites and buildings and brown fields, National Grid Economic Development may be able to help with staff assistance and resources from our Public Service Commission approved Economic Development Plan.

The Shovel Ready program has a 2011 plan that maintains a strong focus on site development, urban revitalization, strategic marketing, and facilitating customer growth through infrastructure assistance, energy efficiency and productivity improvement. The 2011 Plan also reflects an increasing emphasis on sustainable development, the efficient use (and re-use) of existing energy infrastructure, and the strategic deployment of renewable generation technologies.

Incentives/financial assistance offered: Shovel Ready offers resources to tax incentives, discounts, and energy.

Geographic service area: Upstate New York

Website address: <http://www.shovelready.com/programs.asp>

Community Loan Fund of the Capital Region

Summary of the organization: The Community Loan Fund of the Capital Region is a non-profit community development financial institution serving the Capital Region of New York State -- Albany, Columbia, Fulton, Greene, Montgomery, Rensselaer, Saratoga, Schenectady, Schoharie, Warren & Washington Counties. We provide access to capital by pooling investments and donations from socially concerned individuals and organizations, and re-lending it to non-profit organizations for housing and community improvement, to micro enterprises for business development, and to individuals for home ownership and repair. We also offer training and technical assistance programs.

Mission statement: "Our mission is to promote sustainable community development efforts for economically underserved people and communities."

Incentives/financial assistance offered: Community Development Lending and Training and Technical Assistance

Geographic service area: Capital Region of New York State -- Albany, Columbia, Fulton, Greene, Montgomery, Rensselaer, Saratoga, Schenectady, Schoharie, Warren & Washington Counties.

Albany Office:

255 Orange Street, Albany, NY 12210
(518) 436-8586

Board of Directors:

Kirby White, <i>President</i>	Heather Barmore
Anne Patnode, <i>Vice President</i>	Susan Cotner
Dave Ashton, <i>Treasurer</i>	Amy Durland
Phyllis Hathaway, <i>Secretary</i>	Tim Harper
Miriam Axel-Lute	Jim Jednak

Website address

<http://www.mycommunityloanfund.org/index.html>

Albany Housing Authority

Summary: For over forty years, Albany Housing Authority has been providing rental housing for very low, low, and moderate income households in the city of Albany. The agency owns and operates 1,800 public housing units, administers an ongoing public housing rehabilitation program averaging \$2.5 million annually, and administers a Section 8 program that provides assistance on behalf of 2,200 households in the city of Albany.

Mission Statement: Our mission is to provide consistently high quality, affordable and sustainable housing opportunities while demonstrating leadership in meeting the needs and aspirations of our residents and community. Our commitment to customer service and community development guides our actions.

Incentives/financial assistance offered: Section 8,

Org chart/number of employees:*Note: see saved file.

Geographic service area: Albany community

Board of Commissioners:

Victor W. Cain <i>Chair</i>	Melvenia Jenkins <i>Resident Commissioner</i>
Paul Mancino <i>Vice Chair</i>	Richard Tucker
Reverend James Lefebvre	Agnes Jackson <i>Resident Commissioner</i>
Paul Manse	

www.albanyhousing.org

New York Business Development Corporation (NYBDC)

Summary: New York Business Development Corporation (NYBDC) works in partnerships with banks to provide term loans, many of which do not meet the requirements for traditional financing. The NYBC’s goal is to be more creative in their underwriting. In many cases, the NYBDC includes multiple participations, SBA guarantees, flexible amortization and long-term payouts. NYBDC also manages the Empire State Certified Development Corporation. Empire State CDC is licensed by the U.S. Small Business Administration (SBA) to provide the SBA 504 Loan Program - a fixed-asset economic development program designed to promote growth and job creation in small businesses & to eligible New York State businesses.

Mission statement: “ NYBDC's goal is to assist, promote and, through the cooperative efforts of our lending partners, advance the business prosperity and economic welfare of the State of New York by providing loans to small businesses including start-up, early stage and mature businesses with a particular emphasis on minority and women owned businesses.

NYBDC seeks to offer credit opportunities not otherwise available to small business in order to facilitate access to capital in support of economic development, to create or preserve job opportunities and to stimulate the growth, expansion and modernization of small businesses in New York State.”

Incentives/financial: loan funds based on the needs of small businesses.

Geographic service area: New York

Board of Directors:

James H. Bason

President

Seedco Financial Services

William Y. Crowell, Esq.

Co-founder & Partner

Whiteman Osterman &
Hanna LLP

Robert W. Lazar

Retired President

NYBDC

Ronald M. Bentley

President & CEO

Chemung Canal Trust
Company

Robert M. Curley

Chairman, New York Region

Berkshire Bank

Patrick J. MacKrell

President & CEO

NYBDC

Mary Bintz

Senior President & Marketing
Director

Bank of America

F. Edward Devitt

President

Devitt Management &
Associates

Brian T. McMahon

Executive Director

New York State Economic
Development Council

Bruce W. Boyea

Hugh Donlon

Allen J. Naples

Chairman, President & CEO
Security Mutual Life
Insurance Company

John R. Buran
Director, President & CEO
Flushing Bank

Dale A. Burnett
Manager, Real Estate
Restructuring

AIG Investments

James J. Byrnes
Chairman

Tompkins Financial
Corporation

Steven Cohen
Deputy Commissioner, Small
Business
Empire State Development
Corporation

Robert L. Como
Senior Vice President
JP Morgan Chase & Co.

Peter K. Cosgrove
Regional President
First Niagara Bank

President, Northeast Region

KeyBank

Daryl R. Forsythe
Chairman
NBT Bancorp

Thomas F. Goldrick, Jr.

Retired Chairman

State Bank of Long Island

Linda Dickerson Hartsock
Director

Syracuse University -
Community Engagement &
Economic Development

Thomas L. Hoy

Chairman

Arrow Financial Corporation

Hugh A. Johnson
Chairman
Hugh Johnson Advisors, LLC

Robert C. Jussen
Senior Vice President
HSBC Bank USA

Lewis Yevoli
Retired New York State
Assemblyman

Regional President

M&T Bank

David J. Nasca
President & CEO
Evans Bancorp, Inc.

Michael P. Smith

President
New York Bankers
Association

Mark E. Tryniski
President & CEO

Community Bank System, Inc.

Michael N. Vittorio

President & CEO
The First National Bank of
Long Island

Amos Winbush III
Chief Executive Officer
CyberSynchs, LLC

Maryann M. Winters
Certified Public Accountant
Sirchia & Cuomo, LLP

Empire State Development Corporation (ESD)

Summary: Empire State Development (ESD) is New York’s chief economic development agency. The mission of Empire State Development is to promote a vigorous and growing economy, encourage the creation of new job and economic opportunities, increase revenues to the State and its municipalities, and achieve stable and diversified local economies. Through the use of loans, grants, tax credits and other forms of financial assistance, Empire State Development strives to enhance private business investment and growth to spur job creation and support prosperous communities across New York State.

Mission statement: The New York State Urban Development Corporation, now doing business as Empire State Development (“ESD”), was formed by legislative act in 1968 to address conditions of unemployment, underemployment and blight which impede the economic and physical development of municipalities, increase the burdens on the State and adversely affect the welfare and prosperity of the State’s citizens. ESD seeks to promote a vigorous and growing economy, prevent economic stagnation, encourage the creation of new job opportunities, increase revenues to the State and its municipalities and achieve stable and diversified local economies. In furtherance of these goals, ESD leverages private investment with loans, grants, tax credits and other forms of financial assistance; assists with site assemblage; and provides targeted relief from legal and regulatory requirements through its participation in projects, programs and other initiatives. ESD’s performance of its economic development services is driven by core values that include efficiency, accountability, transparency and collaboration with other public and private sector partners. Its success is measured by the number of jobs created and retained for New Yorkers, the degree to which its public resources leverage new private investment in the State and the number of businesses served, including minority, women-owned and other small businesses. Empire State Development works to promote business investment and growth that leads to job creation and prosperous communities across New York State.

Incentives/financial assistance: Empire State Development offers a number of services for businesses, including loans and grants; tax credits; and other financing and technical assistance.

Org chart: see downloaded file.

Geographic service area: New York State

Board of Directors:

Kenneth Adams, Director
Empire State Development,
President and CEO
New York State Department of
Economic Development,
Commissioner
Confirmed – April 5, 2011

Robert R. Dyson, Director
The Dyson-Kissner Moran
Corporation, Chairman & CEO
Confirmed – March 16, 2010

Derrick D. Cephas, Esq., Director

Weil, Gotshal & Manges LLP, Partner
Confirmed – January 29, 2008
Re-Appointed – May 20, 2009

Joyce Miller, Director

Tier One Public Strategies, CEO
Confirmed – May 4, 2010

Paul F. Ciminelli, Director

Ciminelli Development Company,
Inc., CEO and President
Confirmed – May 4, 2010

**Benjamin Lawskey, Ex Officio
Director**

NYS Department of Financial
Services, Superintendent
Confirmed – May 24, 2011

Site Information: Albany Office
625 Broadway
Albany, New York 12207
(518) 292-5100

<http://www.esd.ny.gov/index.html>

Community Preservation Corp

Summary: CPC believes that stable and sustainable affordable housing is the foundation of strong communities and we strive to contribute to comprehensive neighborhood revitalization through their lending and partnerships.

CPC has provided a consistent source of capital to underserved housing markets throughout New York State since 1974. CPC is committed to delivering financing, technical expertise and to working closely with a range of community partners to create and preserve affordable housing.

Mission statement: To combat community deterioration, promote the general, and lessen the burdens of government by providing financing for low & moderate income housing.

Incentives/financial assistance offered: CPC has two equity funds, Opportunity Funds I and II, created to finance CPCR developments. CPC also offers consulting opportunities.

Org chart/number of employees

Geographic service area: New York State

Albany (Eastern Region) Office:

Michael Skrebutenas, Senior Vice President

(518) 463-1776

54 State Street, Suite 201

Albany, NY 12207

MSkrebutenas@communityp.com

<http://communityp.com/>